

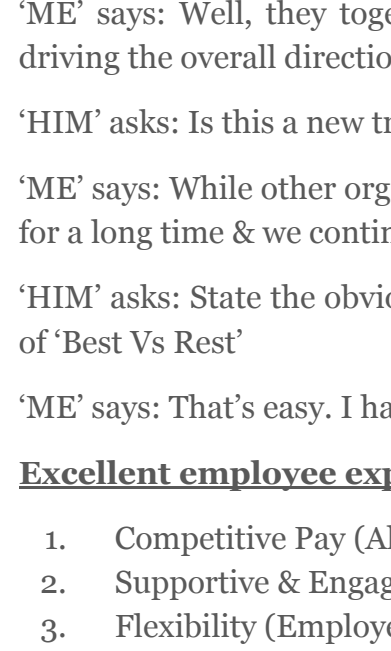
InfoBuzz

REACHOUT RELAX ENJOY

Leaderspeak

Me Vs Him Version 2.0

Once you are a part of the Infoglen family, you are a part of their Heart & Growth story forever !!!



Dear Infoglen Family - If you can recall my previously published article in Infobuzz (April 2021), you would remember the conversation titled 'Me Vs Him'. For the rest of you, here is a quick short introduction before I run you through what is playing on my mind currently as the HR Head of Infoglen. The 'Me' version represents the un-conventional HR, playing on my strengths & the version I take pride in being. The 'Him' version is more traditional & conventional wrt. my perspectives towards HR.

So, to tell you more about what's on my mind these days, I think, we're in the midst of the 'Best Vs Rest' era in recent memory of employee experiences provided by organizations worldwide and here is a related conversation between 'Me Vs Him' V 2.0

'HIM' asks: What separates the best from the rest?

'ME' says: A High-Performance Culture & Awe – Inspiring Work Environment.

'HIM' asks: Why and what do you exactly mean?

'ME' says: Well, they together shape our attitude, behaviours, our interest levels (as an employee) & thereby driving the overall direction and growth of the organization.

'HIM' asks: Is this a new trend or paradigm shift in everyone's way of thinking? How does it work @ Infoglen?

'ME' says: While other organizations are now focusing on the inevitable, we @ Infoglen have been championing it for a long time & we continue to evolve & improvise.

'HIM' asks: State the obvious then & tell me tangibly which are these reasons that put Infoglen ahead in the race of 'Best Vs Rest'?

'ME' says: That's easy. I have 18 reasons to begin with. Keep Counting. Here they are!

Excellent employee experience @ Infoglen:

1. Competitive Pay (Alpha & Omega Of our Genuine Care for our employees)
2. Supportive & Engaging Work Environment
3. Flexibility (Employee's choice of location, time & benefits)
4. A well-defined purpose (Get to know more about our CEO & COO's vision for Infoglen)
5. Professional development opportunity & skills training for career resiliency
6. Leadership & Support team's Assistance – Anytime, Anywhere.
7. WI Circle – An Initiative for Women Infogleners to come together, celebrate, help, guide & mentor women.
8. Employee Well – Being Benefits: A top priority (Incl. Free consultation from renowned Doctors (Via Secure Now)
9. Group Medical Health Insurance Benefit & Group Personal Accident Insurance Benefit.
10. Infoglen Customized Impressive New Joiner Kit for our Newbies.
11. Heartfelt Gift on any employee getting married.
12. Other than Vacation, Sick Leave, Public Holidays, Maternity, Paternity, Compensatory, Bereavement leaves, Infoglen also has Adoption & Surrogacy Leaves.
13. Standard employee compensation related benefits like Provident Fund, ESIC, etc.
14. Multi Wallet Tax Saving Card for FTEs – Food Wallet, Fuel Wallet, Gift Wallet, LTA, Conveyance Allowance, Communication Allowance, etc.
15. Hobby Clubs – Infoglen Community with similar interests under 1 roof
16. Tie up with a Financial Services Bank for Personal Loans to achieve your personal goals & dreams beyond work.
17. Infoglen Store: An online platform for Unbelievable Perks, Discounts, Rewards & Recognition & Customized Infoglen Products.
18. Many more softer aspects of employee engagement and experiences which make Infoglen the Best place to work at!

The Moral of the Share:

Once you are a part of the Infoglen family, you are a part of their Heart & Growth story forever !!!

Ps: Reach out to Infoglen HR Team if you are keen to know more about any of the above mentioned.

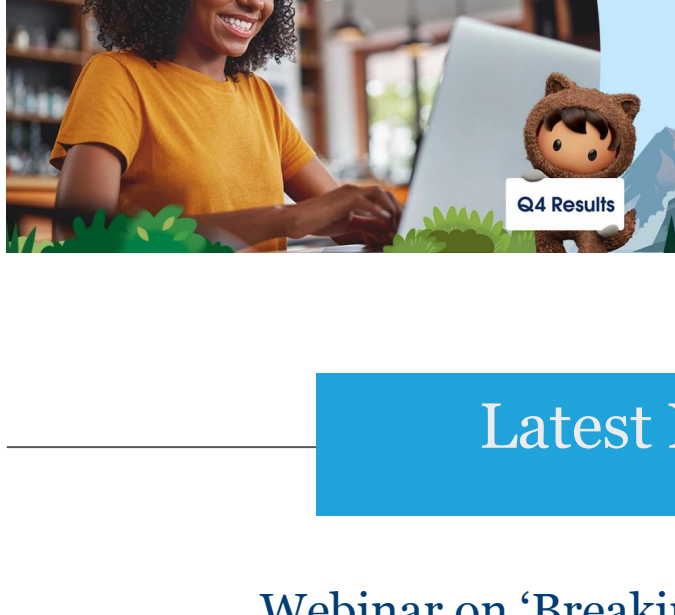
Salesforce News Feed



New features for personalized digital health

Salesforce unveiled innovations across Customer 360 for Health, including updates to Patient Data Platform & Patient Commerce Portal. These new features, enable healthcare & life sciences companies to create personalized digital experiences.

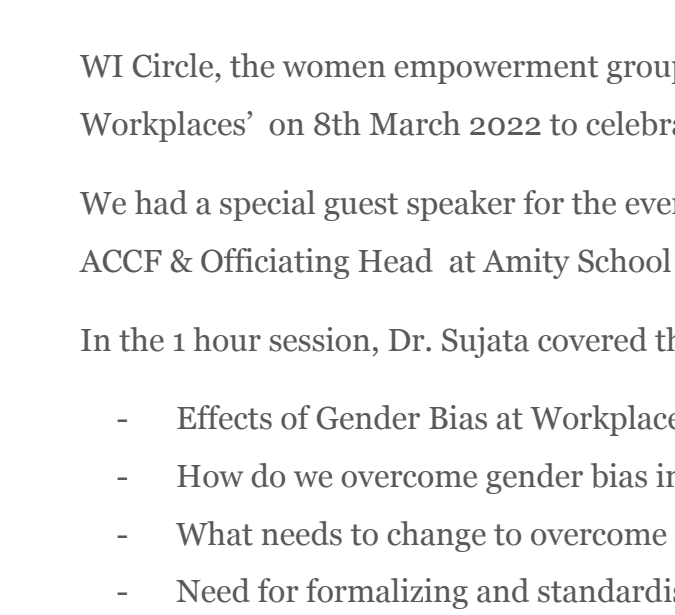
[Read more](#)



What's data literacy for organizations?

To explore enterprise data literacy, upskilling, and related organizational issues, challenges, and benefits, Tableau commissioned Forrester Consulting to conduct surveys with over 2,000 decision makers and employees in 10 countries.

[Read more](#)



How companies are embracing Digital-First w/ Salesforce?

Salesforce released its latest earnings report on 1st March 2022, highlighting how companies around the world are turning to Salesforce to transform their businesses for the digital-first future. Salesforce customer wins detailed during earnings included Moderna, PayPal, Ralph Lauren, and Southwest Airlines.

[Read more](#)

Latest News @ Infoglen

Webinar on 'Breaking the Gender Bias in Workplaces'

WI Circle, the women empowerment group at Infoglen conducted a webinar on ' Breaking the Gender Bias in Workplaces' on 8th March 2022 to celebrate women on International Women's Day.

We had a special guest speaker for the event, Dr. Sujata Khandai who is a Dy. Dean (Academics), Director - ACCF & Officiating Head at Amity School of Business, Uttar Pradesh.

In the 1 hour session, Dr. Sujata covered the following topics:

- Effects of Gender Bias at Workplaces
- How do we overcome gender bias in workplace?
- What needs to change to overcome the issue?
- Need for formalizing and standardising the organization's' internal process to overcome gender biases

She also addressed the following questions asked by the attendees:

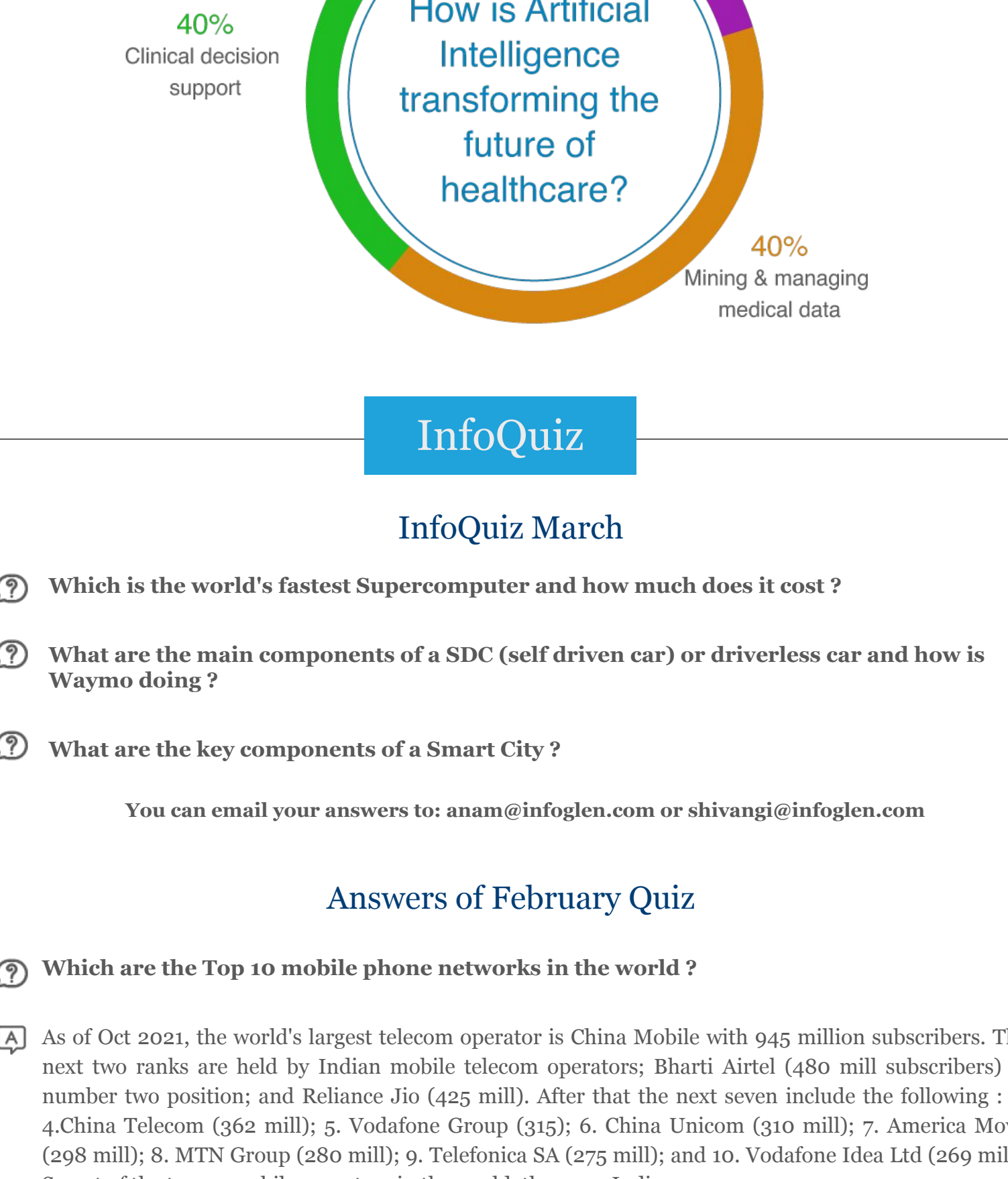
- How to identify and deal with gender biases across cultures? Gender bias in India can be different from gender bias in US or elsewhere?
- If as a women I feel there is a gender bias at workplace, how should I react to it?
- How can we give challenging and heavy duty work to expecting women?

The session was closed by the Master of Ceremonies for the Webinar, Leela Chai with all the participants taking a pledge to always respect women whether in workplaces or otherwise.

International women's Day #BreakTheBias

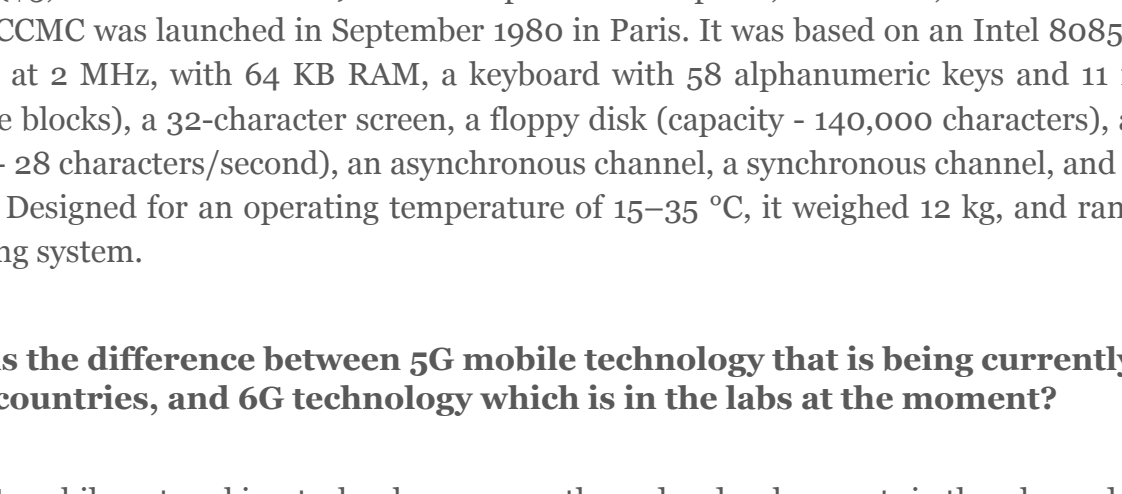


International Women's Day



Poll Power

Infoglen conducted an open-for-all survey on LinkedIn to understand how will AI impact the healthcare industry and contribute to healthcare transformation? Here's the result of this Poll...



InfoQuiz

InfoQuiz March

Which is the world's fastest Supercomputer and how much does it cost ?

What are the main components of a SDC (self driven car) or driverless car and how is Waymo doing ?

What are the key components of a Smart City ?

You can email your answers to: anam@infoglen.com or shivangi@infoglen.com

Answers of February Quiz

Which are the Top 10 mobile phone networks in the world ?

A As of Oct 2021, the world's largest telecom operator is China Mobile with 945 million subscribers. The next two ranks are held by Indian mobile telecom operators; Bharti Airtel (480 mill subscribers) at number two position; and Reliance Jio (425 mill). After that the next seven include the following : at 4.China Telecom (362 mill); 5. Vodafone Group (315); 6. China Unicom (310 mill); 7. America Movil (298 mill); 8. MTN Group (280 mill); 9. Telefonica SA (275 mill); and 10. Vodafone Idea Ltd (269 mill). So out of the top 10 mobile operators in the world, three are Indian

Which was the world's first laptop?

A The Osborne 1 is considered the first true mobile computer by most historians. Adam Osborne founded Osborne Computer and produced the Osborne 1 in 1981. The Osborne 1 had a five-inch screen, incorporating an modem port, two 5 1/4 floppy drives, and a large collection of bundled software applications. An aftermarket battery pack was available. The computer company was a failure and did not last for very long. Although it was large and heavy compared to today's laptops, with a tiny 5" CRT monitor, it had a near-revolutionary impact on business, as professionals were able to take their computer and data with them for the first time. The Osborne 1 weighed close to 11 kg and was priced at \$1,795 (\$5,110 in 2020 dollars). The first portable computer, the Portal, of the French company R2E Mical CCMC was launched in September 1980 in Paris. It was based on an Intel 8085 processor, 8-bit, clocked at 2 MHz, with 64 KB RAM, a keyboard with 58 alphanumeric keys and 11 numeric keys (in separate blocks), a 32-character screen, a floppy disk (capacity - 140,000 characters), a thermal printer (speed - 28 characters/second), an asynchronous channel, a synchronous channel, and a 220-volt power supply. Designed for an operating temperature of 15–35 °C, it weighed 12 kg, and ran on the Prologue operating system.

What is the difference between 5G mobile technology that is being currently rolled out in many countries, and 6G technology which is in the labs at the moment?

A The 6G mobile networking technology, currently under development, is the planned successor to 5G. Both 5G and 6G take advantage of higher frequencies on the wireless spectrum to transmit more data, faster. However, 5G occupies broadband frequencies at sub-6 gigahertz (GHz) and above 24.25 GHz – called low band and high band frequencies respectively. 6G will operate at 95 GHz to 3 terahertz (THz). At those wavelengths, 6G will deliver speeds 1,000 times faster than 5G (which is only four to five times faster than 4G). The frequencies used by 4G are too narrow and too crowded to transmit data at the speeds that smart devices need to function optimally. That's why they haven't gained widespread traction. That's going to change with 5G, and likely again with 6G. While 4G has 3G but faster, 5G and 6G represent different iterations of wireless connectivity. Many predictions expect 6G will be reserved for business, military, and industrial purposes with some consumer uses such as immersive entertainment. 6G networks are expected to exhibit even more heterogeneity (be even more diverse) than their predecessors and are likely to support applications beyond current mobile use scenarios, such as virtual and augmented reality (VR/AR), ubiquitous instant communications, pervasive intelligence and the Internet of Things. Several companies Nokia, Ericsson, Huawei, Samsung, LG, Apple, Xiaomi, as well as several countries China, India, Japan and Singapore, have shown interest in 6G networks.

Opportunities @Infoglen



Salesforce Developer w/ CPQ Project Exp



Salesforce Developer



Marketing Manager India (Gurgaon)



Sales Manager (US, Canada, India)

Want to refer someone for any of these positions?
Send an email to sharaf@infoglen.com or rahul@infoglen.com

Upcoming Webinars & Events by Salesforce

[Click to know more about the webinars!](#)

S. No.	Topic	Date	Time	Registration Link
1.	Increase Your Customer Lifetime Value Through Field Service Delivery	26 April	12:00 PM IST	Click here
2.	Small Business Trailblazer	28 April	05:30 AM IST	Click here
3.	The Future of Customer Experience in Banking	04 May	07:30 AM IST	Click here

What's Hot @ Infoglen

Google Cloud Partners with Infoglen to Revamp its Partner Management System

Google Cloud has partnered with Infoglen to revamp its partner management system, enhance the billing approval process and optimize the current CPQ implementation. Within just six months of this strategic partnership, Infoglen has already delivered amazing value to aid Google Cloud in its Salesforce journey.

The proactive billing approvals feature supports simultaneous parallel & hierarchical approval processes, thereby increasing visibility, and reducing dependencies on all teams. The deal-scaling feature allows sales reps to add discounts on quotes, and collaborate easily with product experts on approving the customized quotes. An advanced CPQ was implemented to improve the existing pricing model.

Infoglen continues to implement new features to provide ongoing support for Google Cloud's business improvement.

Infoglen University V2.0

Infoglen University is back, with a bang. In the first course launched by the University, our experts conducted a session on CPQ for all the enthusiasts who want to learn, share and grow together while improving their proficiency in CPQ. This initiative gives employees an opportunity to learn collaboratively while acquiring new skills to help them grow within and outside the organization.



What does **CPQ Training @ Infoglen University** entail as part of 4 sessions over a period of 4 fortnights?

1 Team Formation

2 Prerequisites & Team Presentations

3 Q&A and Takeaways

4 Recorded Sessions

5 Trailhead Discussions

6 Did You Know (DYK)? - Quiz Competitions & Prizes to be won

7 Assessments & Proficiency Ratings

8 Salesforce CPQ Certification