



Client Success Powered by Infoglen



INFOGLEN by the NUMBERS



2015 **FOUNDED** IN THE SILICON VALLEY
By Technocrats & Ex-Google Leaders

35%+ **C.A.G.R.** FOR SALESFORCE REVENUES
2017 – To Date

01% **PLEDGED** TO FIGHT COVID-19
People & Annual Profits

120+ **SALESFORCE** PROJECTS IMPLEMENTED
Value Delivered Globally

100+ **RESOURCE** POOL
Spread-Out Globally

170+ **CERTIFICATIONS** ACQUIRED
Across Multiple Clouds

Infoglen Value Prop



Delivered **120+** projects on **Salesforce**, globally

Delivering **Innovation** to top **S&P-500** & **Forbes-100** orgs.

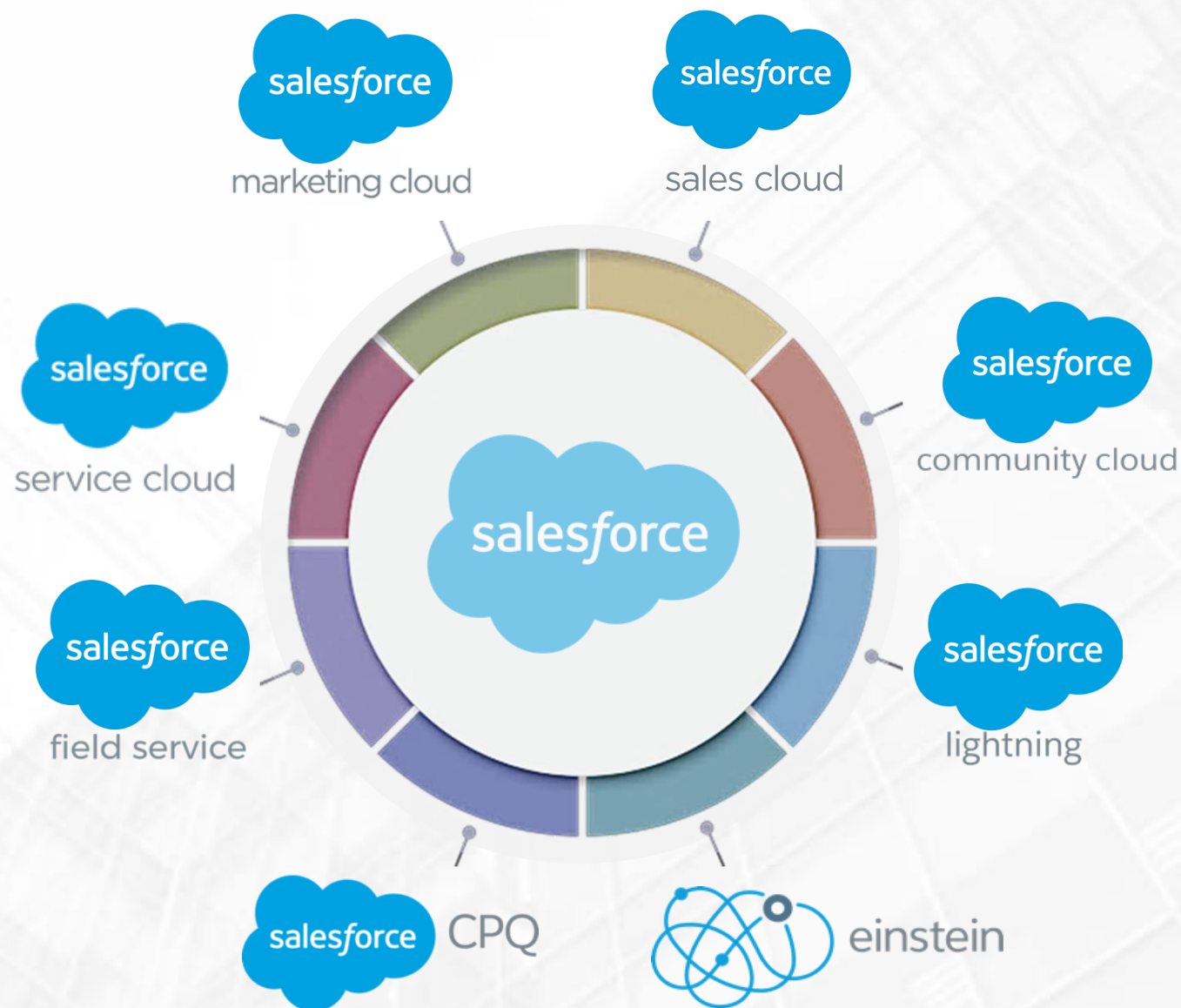
Owning **Client Success** & deducing **Client Needs**, from wants

A rating of **4.8/5** & great **AppExchange** reviews

Focus on **Digital Transformation** with **Robust** structure & **Agile** practices

DIGITALIZATION, DELIVERED.

Our Expertise



The Infoglen Factor

CLIENT STORIES

BY,

Haroon Ahmad | CEO

Saba Ahmad | COO



Enterprise Story 01: Google



Google's Self-Driving Car Project

- SF Platform, **Integration** w/ SAP, SF DX, **Einstein Analytics**, SF Connect, SF Shield & Event Monitoring,
- Full Recruitment **Process Automation** & Accrual Process Optimization,
- Easy **Data Processing** & Faster Decision-making with **Accurate Metrics**

3x ↑

Operational
Efficiency

2100 ↑

New User
Licenses



Google's Subscription-based Storage

- SF Platform, **Integration** w/ Google Calendar, Google Meet & Google1 Mobile App, **SF Field Service**, DX, SF Shield, **Lightning** Web Components
- **Virtual Consultation** & Appointments for Google1 mobile app
- Skills-based **Appointment Scheduling**

2x ↑

Agents'
Productivity

40% ↑

Appointment
Schedules

36% ↓

Average Call
Handling Time



Google's Gig-Speed Internet Service

- SF Platform, **Integration** w/ Google Calendar & Web pass Website, SF **Field Service** & Mobile App, **Lightning** Web Components, **Customer UI**
- **Appointment Setting**, Tracking & Re-scheduling/Cancelling
- Efficient **Travel Routes** for Technicians

2x ↑

Technician
Productivity

34% ↑

Calls Handled
Per Day

POTENTIAL
FUTURE
PROJECTS



Growth Success Stories...



The Site Management Company

- SF Platform with Sales Cloud, Tech Stack, and advanced customizations
- Set up site manager, policy for data & lead integrity, call center – ring central, security, automation & call queue mgmt.
- Increased sales appointments/efficiency



Leader in Cyber Security Operations

- Salesforce Platform integration w/ NetSuite, DocuSign, IMPARTNER, Intacct, Marketo, outreach etc.
- Introduced assignment engine, and Implemented lead conversion tracking
- Simplified transaction management



A Construction Supply Leader in the US

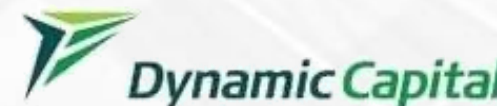
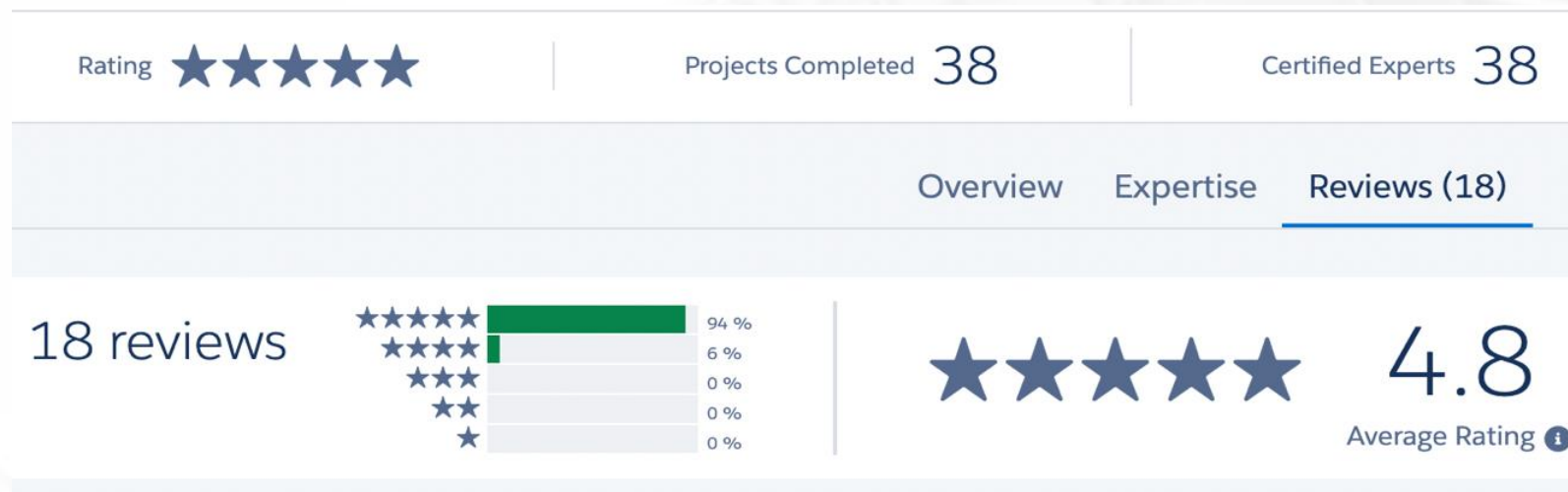
- Salesforce Platform with Sales Cloud, Integration w/ Playbooks, Quickbooks
- Automated sales/lead to order cycle
- Built customized LWC for a 360-View on customer



POTENTIAL
FUTURE
PROJECTS



Few More Success Stories...



“ A great team who display strong ethics & always rise to the occasion. ”
— Rapid7

“ Best practice principles & advices across all deliverables, is really appreciated. ”
— Bluesky

“ Thank you Infoglen for taking vital steps in maturing our key business processes. ”
— WAYMO, a Google Company

“ Truly professional & courteous, always willing to go the extra mile for client delight! ”
— Ecolab